



A.I JAFRI & CO

Established in 1948

**ADVOCATES, LEGAL AND CORPORATE CONSULTANTS & IP
ATTORNEYS**

Firm Profile



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INTRODUCTION

A.I. Jafri & Co is one of Hyderabad's leading full-service, independent law firms, providing substantial representation across a wide range of legal areas. Our firm prides itself on its innovative and flexible approach, delivering prompt legal advisory and representation services to our clients.

Founded in 1948 by Mr. Ali Ishrat Jafri, A.I. Jafri & Co is the oldest and pioneer law firm in the city of Hyderabad. After establishing its practice in Hyderabad, the firm expanded to Karachi in the late 1990s. Since then, the firm has experienced remarkable growth, continuously broadening its areas of expertise.

1. FIRM OVERVIEW

A.I. Jafri & Co has been in business for several decades, establishing a strong reputation in both Hyderabad and Karachi. The partners at A.I. Jafri have extensive experience, ranging from advising clients on complex business transactions to handling both contentious and non-contentious matters. The firm’s practice spans a wide array of legal areas, and our lawyers work collaboratively, ensuring a comprehensive and well-rounded approach to all cases where such expertise is necessary.

- **Company summary:** A.I. Jafri & Co provides tailored and efficient legal solutions to its clients, transferring the stress of legal complexities from clients to the firm’s capable lawyers.
- **Mission statement:** The firm upholds the values of Integrity, Commitment, and Innovation. A.I. Jafri & Co actively promotes tax literacy in the communities it serves, organizing seminars that highlight the benefits of tax filing in both Hyderabad and Karachi. Renowned for its dedication, the firm guarantees its clients excellent legal work, sound advice, and effective strategies.

The firm’s mission is to guide clients to the best of its knowledge, helping them understand their rights and educating them on the laws designed to protect their interests—whether in matters of taxation, corporate law, or constitutional rights.

- **Firm history:** Since its inception at the time of Pakistan’s creation, A.I. Jafri & Co has remained a significant player in the legal field, particularly in the Province of Sindh.
- **Operational structure:** Once a client enters our firm’s premises, the process becomes seamless. Our operational structure is simple and efficient: clients consult with us, provide the necessary documents, and from that point on, the firm takes over the dispute. Our approach is client-focused and result-oriented, ensuring a streamlined legal experience.

Clients	Cities	Team
4K	2	25

2. WHY A.I JAFRI

A.I. Jafri's Philosophy: Senior Partner A.S. Jafri strongly believes that legal services should be accessible to all segments of society. To make this a reality, the firm is committed to reshaping the public's perception of lawyers and the legal profession. As a result, A.I. Jafri has become an unconventional law firm where partners, associates, and lawyers are always just a call away. The firm provides innovative, easy-to-understand solutions to clients' legal problems, ensuring that trust remains the foundation of the client relationship.

Commitment to Clients

Best Advice and Results: A.I. Jafri strives to offer the best legal advice and achieve the most favorable outcomes for its clients.

Approachability and Clarity: The firm places a strong emphasis on being approachable and clear, ensuring that clients receive timely and practical solutions to their legal issues.

Client Service

Customer-Centric Focus: Often, legal firms struggle to offer great customer service or be easily accessible. At A.I. Jafri, client satisfaction is a top priority. The firm builds relationships based on trust and honesty, always putting customer service at the forefront of its practice.

Fast-Track Legal Services: The firm is dedicated to providing swift legal solutions that help clients find relief as soon as possible. This is made possible through both excellent customer service and easy access to the firm's lawyers.

All-in-One Legal Hub: A.I. Jafri serves as a comprehensive hub for addressing your most pressing legal concerns, offering solutions across areas such as tax, corporate law, intellectual property, and civil matters—all under one roof.

Cost-Competitive and Flexible: The best part about working with A.I. Jafri is the firm's competitive pricing and flexible payment options, ensuring clients receive high-quality services at affordable rates.

3. OUR VISION

- **Aiming for International Expansion**

A.I. Jafri & Co is actively pursuing international growth. We are working closely with strategic partners in the U.S. and UAE to establish collaborations that will enable us to offer legal solutions to overseas Pakistanis, helping them address legal matters within Pakistan.

- **Striving for Excellence**

The firm is committed to being the best in all its practice areas, delivering exceptional service to clients. Whether it's providing top-notch customer service, offering cutting-edge solutions, or developing innovative strategies for complex business matters, A.I. Jafri & Co is dedicated to excellence. Our goal is to create a smooth, stress-free environment for business transactions, working tirelessly to develop strategies that best serve our clients' needs.

- **Building Strong Connections**

A.I. Jafri & Co places a high value on fostering connections. The firm has a long-standing tradition of bringing people together to promote business and create opportunities for others. If a client's needs extend beyond the firm's practice areas, we ensure they are connected to the right professionals to address their issues promptly and efficiently.

- **Prevention Over Cure**

The firm's extensive experience in tax law allows us to offer proactive advice to clients. Our partners specialize in tax planning and strategies that help clients avoid future liabilities or penalties related to sales and income tax. A.I. Jafri & Co focuses on using legal solutions as a shield rather than a sword, aiming to provide clients with protective strategies that prevent problems before they arise.

4. OUR PRACTICE AREAS

The firm offer expertise in following practice areas:

- **Sales and Income Tax**
- **Tax Planning**
- **Audit and Accounting**
- **Regulatory and Compliance**
- **SECP Matters**
 - Incorporation of companies
 - Share transfers
 - Dissolution of companies
- **Contentious and Non-Contentious Issues**
 - Drafting and reviewing corporate agreements
 - Assistance in corporate and civil litigation
- **Dispute Resolution**

5. TAXATION

A.I. Jafri & Co was founded by **Ali Ishrat Jafri** with a vision to provide premium-quality legal services in the most cost-competitive and accessible manner. We believe that access to legal remedies is a fundamental right for all. Therefore, our mission is to deliver wide-reaching, easy, and effective legal solutions to everyone.

Expertise in Taxation: A.I. Jafri & Co has extensive expertise in Pakistan's tax laws. Our tax practice involves advising, developing strategies, and representing clients in matters related to both direct and indirect taxes. We collaborate closely with auditors and accountants to ensure that clients receive comprehensive and well-rounded advice.

The firm is also proficient in preparing mandatory **Wealth Statements** for clients, ensuring these are crafted in alignment with their tax returns and fully compliant with **FBR regulations**. This approach not only safeguards clients from future tax liabilities but also opens new avenues for smooth business transactions.

Track Record: Over the past 77 years, A.I. Jafri & Co has successfully managed over **20,000 cases** and currently handles more than **2,500 active cases**, ranging from complex tax planning and accounting to the filing of e-returns.

Court and Tribunal Representation: Our lawyers are frequently instructed to appear before domestic courts and tribunals in tax matters. Beyond representation, we offer strategic advice on transactions, disputes, investigations, and tax structuring, ensuring clients are well-positioned in all aspects of tax law.

Experienced Leadership: Our senior lawyers bring **over 40 years of experience** in taxation, instilling confidence in our clients. This expertise ensures strong legal support, allowing clients to conduct secure and compliant business transactions with complete assurance.

6. AUDIT AND ACCOUNTING

A.I. Jafri & Co employs a team of experienced **accountants**, **cost accountants**, and **auditors** who provide comprehensive accounting and tax solutions for your business. Our teams collaborate closely with expert lawyers to develop exceptional strategies for resolving complex accounting and taxation issues.

Handling Complex Client Needs

With a rich history of managing large clients with intricate challenges requiring in-depth knowledge of taxation and accounting, A.I. Jafri & Co has served industries ranging from **automobiles** to **logistics**. We have earned the trust of our clients by engaging our expert legal teams to address their concerns with diligence and extensive experience.

Financial Reviews and Recommendations

Our thorough examination and review of financial statements often result in valuable recommendations for our clients. We advise on the adequacy of internal controls, operations, and management practices. Additionally, we ensure that these recommendations are communicated to management in a timely manner, leading to improved efficiency and enhanced administrative, accounting, and legal procedures.

Streamlined Bookkeeping and Accounting Procedures

We have developed smooth and adaptable procedures for bookkeeping and accountancy tailored to various business needs. As part of our services, we prepare and maintain comprehensive books of accounts, including cashbooks, general ledgers, sub-ledgers for sales, purchases, debtors, and creditors. We also prepare **balance sheets**, **profit and loss statements**, and other supporting reports and schedules based on the client's requirements.

In addition to routine accounting information, we provide periodic reports such as **cash flow statements**, **receivables/payables positions**, daily financial overviews, and tailored financial statements to meet the specific needs of our clients.

Industry Expertise

A.I. Jafri & Co provides a full range of audit and accounting services across various sectors, including **Automobiles**, **Logistics**, **Healthcare**, **Construction**, **Energy**, and **Pharmaceuticals**. Our firm has extensive experience in these industries and takes pride in handling cases of a similar nature.

7. REGULATORY AND COMPLIANCE

At A.I. Jafri & Co, our expert team of lawyers ensures that clients are consistently updated on evolving regulations and the enactment of new laws. By providing exceptional consultancy and expert legal opinions, we help clients stay compliant and avoid non-compliance penalties, thus protecting them from any potential liabilities or fines imposed by regulatory authorities.

Client Updates and Communication

Our website and WhatsApp group keep clients informed of the latest legal, FBR, SRB, and SECP updates. This proactive communication ensures not only that our lawyers remain current with the latest developments, but that our clients are also well-informed about new legislation. In this way, A.I. Jafri plays a crucial role in educating both the public and our clients, helping them navigate regulatory changes with confidence.

Think Tank and Legal Analysis

Our firm maintains a dedicated think tank that closely monitors new amendments and legislative developments. Our team of lawyers then analyzes and assesses the impact of these changes on our clients. This approach enables our Regulatory and Compliance Department to act decisively and in the best interests of our clients.

Commitment to Regulatory Compliance

At A.I. Jafri & Co, we prioritize regulatory compliance, recognizing that failure to comply can result in significant financial and reputational risks for our clients. We treat any threat to our clients' reputation with the utmost seriousness, understanding that such risks could ultimately affect our own goodwill. Therefore, our lawyers work collaboratively to provide sound legal advice and strategies that safeguard our clients' interests.

8. SECP AND COMPANY INCORPORATION

With over 20 years of experience in corporate law, our firm specializes in matters related to incorporation, dissolution, and various corporate issues governed by the Securities and Exchange Commission of Pakistan (SECP). Our Karachi office is staffed with highly skilled lawyers who work closely with clients and the SECP, serving as a vital link between the two parties.

We have successfully registered over one hundred companies and conducted thorough due diligence, alongside other essential pre-requisite tasks necessary for company incorporation. Additionally, our firm manages the annual filing of corporate documents and ensures compliance with SECP requirements for a diverse range of industries, including software development, electrical hardware, and the automobile sector.

Our Services Include:

- Registration of corporate entities with the SECP
- NTN registration advice and assistance
- Taxation and anti-trust issue resolution
- Banking and financing transactions
- Syndicated loans and revolving credit facilities
- Incorporation of private and proprietary companies
- Drafting of shareholder agreements and employee ownership arrangements

Our robust corporate practice offers comprehensive solutions for all corporate matters, providing clients with a one-stop service for their business needs.

9. TAX PLANNING

Pakistan's tax regime is characterized by its complexity, encompassing a diverse array of taxes applicable to various types of income and transactions. As a result, taxpayers often find it challenging to navigate the associated procedures and obligations. Our team of experienced lawyers has developed strategic tax planning solutions designed to benefit our clients and protect them from future liabilities.

We are dedicated to assisting our clients in understanding the intricacies of the Pakistani tax system, enabling them to identify tax-saving opportunities. Our proactive approach helps clients avoid significant amounts of money being spent on taxes and unnecessary penalties imposed by the authorities.

Moreover, effective tax planning facilitates our clients' ability to achieve their financial goals more swiftly by minimizing tax liabilities and freeing up monetary resources. Our lawyers guide clients in leveraging deductions, credits, and other tax-saving strategies.

With a comprehensive understanding of the necessary tools and methodologies, our firm is well-equipped to create effective tax planning schemes that provide substantial benefits to our clients.

10. OUR PREMIUM CLIENTS

Automobile and Dealership	Energy	Industries	Construction	Politicians
Zeeshan Autos	P.B Coal mines	Unique Group of Industries	VM Group	Bajari Family
Highway Motors	Poonam Group	Rainbow High Tech	Elegant Builders	Shoro Family
Autonation	Baig Group	Bridge Power	Arif Builders	Mari Family
Hyundai United Motor	Easy Filling	DS Motor	AA Traders	Dero Family
	H.P Group	Gemnet Internet	Gul Paper industry	Soomro Family
	Universal Coal mines	GB global	RC Cohistan	Rahpoto Family
		Pioneer Tobacco	SW Developers	Junejo Family
		Royal Impex		Jahmatmal Company
		Al Sammad Fabric		

Manufacturers	Logistics	Healthcare	Hospitality	Food Industry
Data Engineering	Indus Logistics	Isra Hospital	Emerald Group	Ghori Rolling Flour
Sona Feed	Global Express	Hajiani Hospital	Boulevard Group	Salatain
Al Qafi Engineering	Karachi Logistic Service	Bone Care hospital	Roof Top	Dua Restaurant
Total Power Industry	United Transport	Al Muslim Hospital	Al Fajr Restaurant	Dawood Mart Group
Sindh Auto Industry	DM & Sons	Abdullah Shah Insitute	Hyderabad Night	U Food
Premier Oil	Sarhad Goods		Desi Hut	Soghat e Sheerin

Services

Business Plan

			Sicillian	Rahat e Sheerin
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Education	Government Contractors
Indus Law College	KBC
County Cambridge	AGM
Rockford	Mazari Group
Smart School	Ali Builder
Strong Base School	NKB Group
Blue Jays	Electroline Engineers

*We offer our clients all sorts of services in accounting and legal areas as well as offering in-house services on montly and annually basis.